

FINANCIAL STATEMENTS 2017/2018

ASSETS (in thousands)

Cash and cash equivalents	\$8,238.3
Pledges receivable, net	10,015.3
Beneficial interest in split-interest agreements	310.3
Other receivables and prepaid expenses	237.8
Beneficial interest in split-interest agreements, long term	6,774.6
Investments	956.3
Long-term pledges receivable, net	753.6
Property and equipment, net	1,535.7

TOTAL ASSETS \$28,821.9

LIABILITIES AND NET ASSETS (in thousands)

Liabilities

Current liabilities	\$7,468.2
Asset retirement obligation	228.4
Loan payable	4,000.0
Deferred rent, net of current portion	1,659.0
Obligations for retirement benefits	1,151.5
Other long-term liabilities	43.2

Total Liabilities \$14,550.3

Total Net Assets \$14,271.6

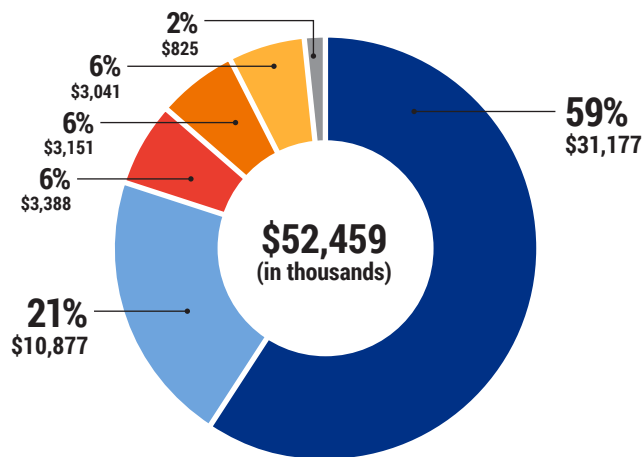
TOTAL LIABILITIES AND NET ASSETS \$28,821.9

2017/18 PUBLIC SUPPORT AND REVENUE (in thousands)

Public support and revenue \$33,604.2

Amounts designated to other 501(c)3 organizations 18,855.0

Total Public Support and Revenue (Non-GAAP) \$52,459.2



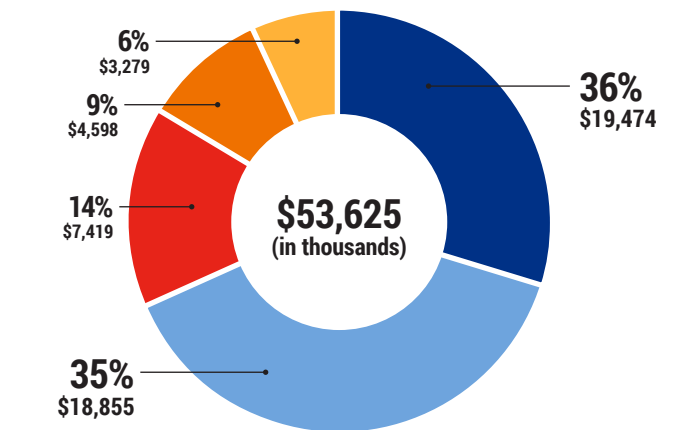
- Workplace giving **\$31,177**
- Corporate gifts **\$10,877**
- Grants **\$3,151**
- Individual gifts (non-workplace) **\$3,041**
- In-kind donations **\$3,388**
- Other revenue **\$825**

2017/18 FUNDS DISTRIBUTED (in thousands)

Grantmaking and other funding \$19,473.6

Amounts designated to other 501(c)3 organizations 18,855.0

Total Distributions and Allocations (Non-GAAP) \$38,328.6



- United Way directed grantmaking and other funding **\$19,474**
- Contributions made through United Way to other 501(c)3 organization **\$18,855**
- Program support services **\$7,419**
- Fundraising **\$4,598**
- Management and general **\$3,279**

*Total does not include funds distributed for program support services, fundraising, and management and general.